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Sage 2023 Release 4 Webinar

November 29, 2023

Welcome and Meet Your Team

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Agenda

- Where to find the full list of new features
- Key features in base modules: GL, AP, AR, and CM
- Specialty modules: Projects, Grants, Non-Profit, Construction, Contracts, Inventory
- Technical: Emails, API Usage, ICRW
- Add-on Modules
- Early Adopter
- Q&A

New Features

- Often times new features will be Off by default, you will need to grant permissions to use them or modify configurations.

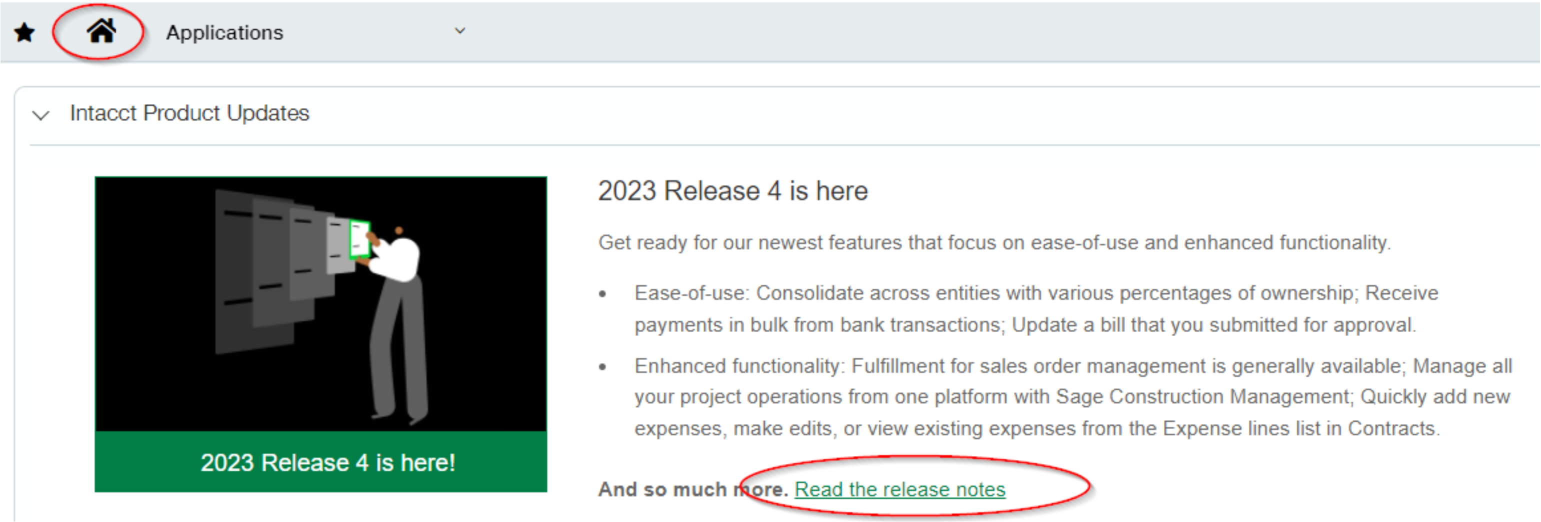
Configuration needed

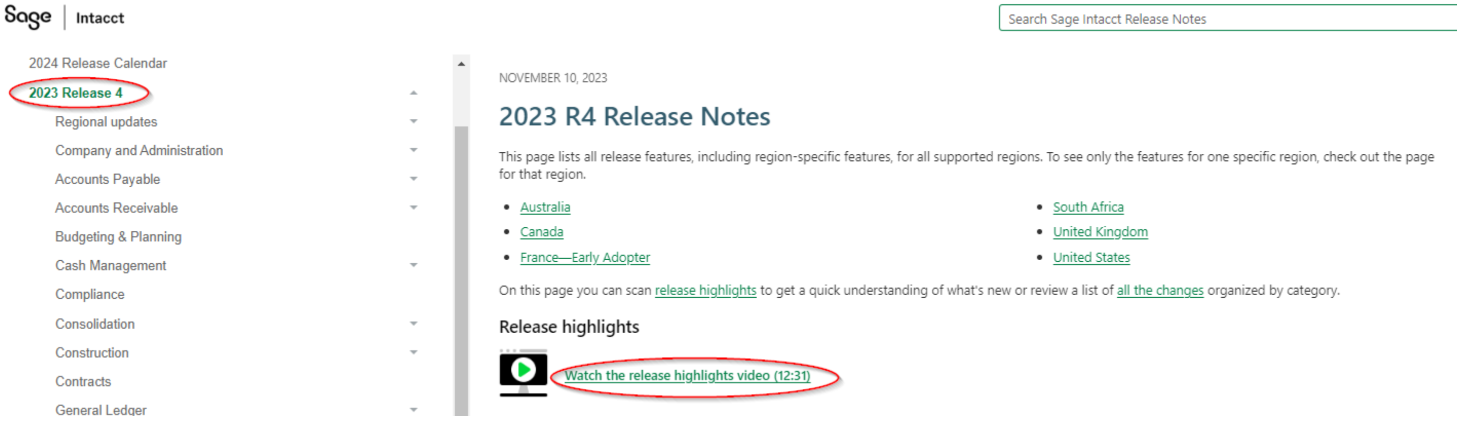
Update to permissions required

No action necessary, sit back & enjoy!

New Features

- To see the full list of new features and highlight videos, go to Intacct Home Screen

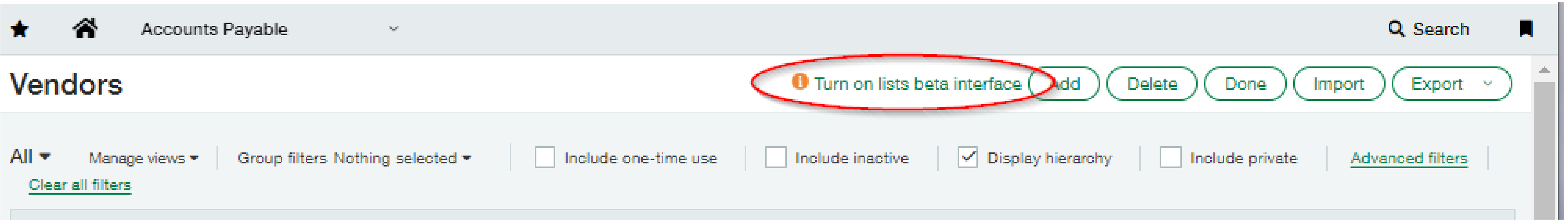




Let’s review some of the key changes

General Features:

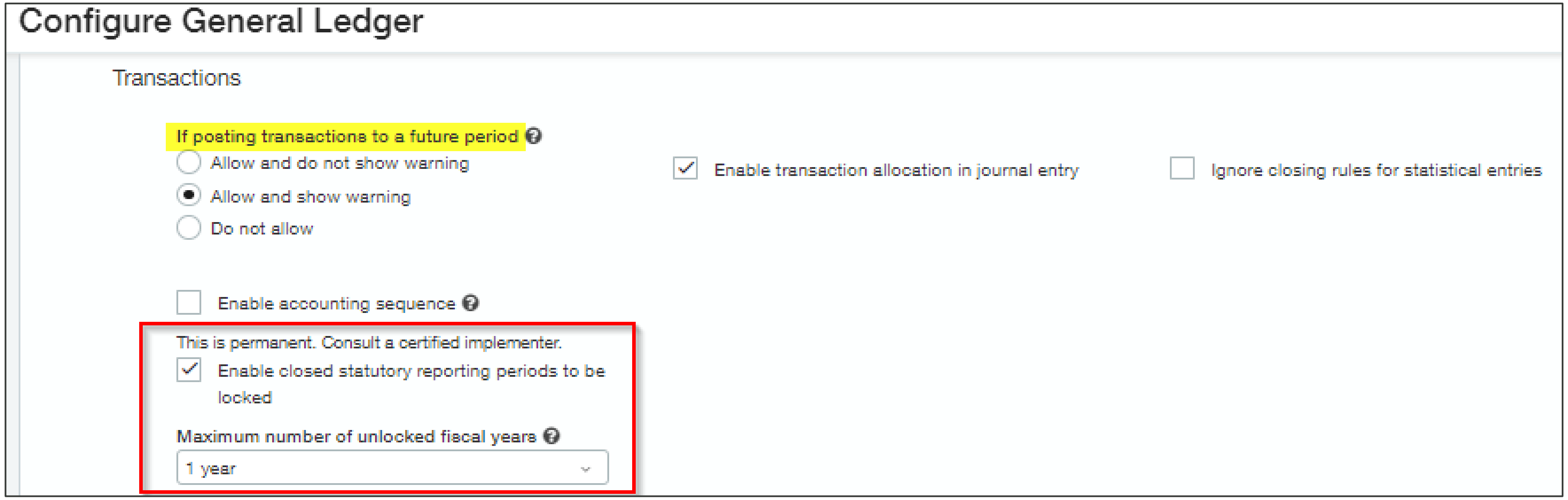
- Font color
- Determine in Company Setup how numbers should be formatted for thousand separator and decimal separator; for example in the US numbers are formatted as 12,123.45, while in Europe it may be formatted as 12.123,45
- Lists beta interface was available for Vendors only, this has now been added to Customers, Departments, Class, Locations and more.

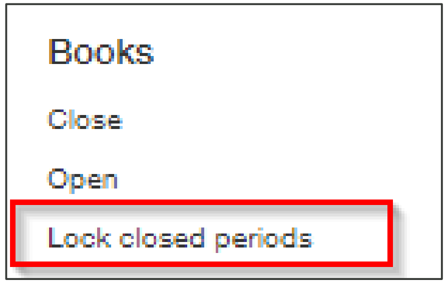


DEMO

General Ledger

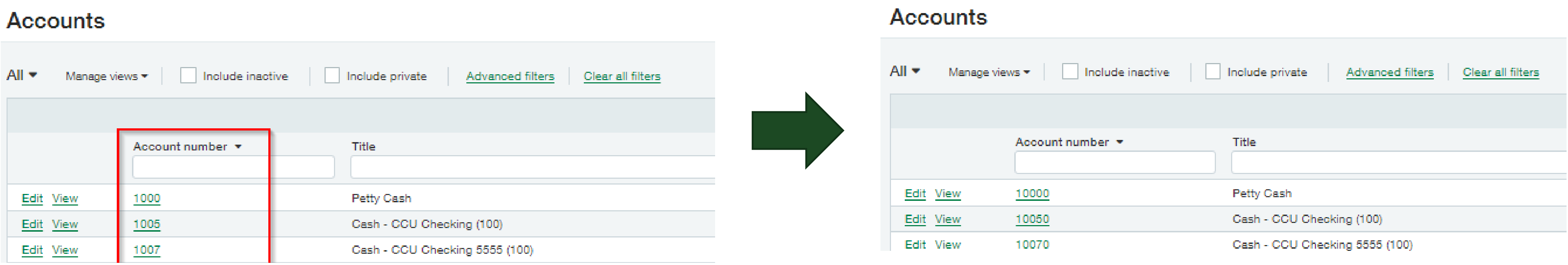
- Prevent Future Transactions based on locked periods
- Close periods every month after financial reports are run
  - Can post Adjusting entries to Closed periods
  - Can re-open periods if necessary
- LOCK periods after financials are finalized and should never be changed *Requires permission
  - Adjusting entries can NOT be made to a locked period





General Ledger

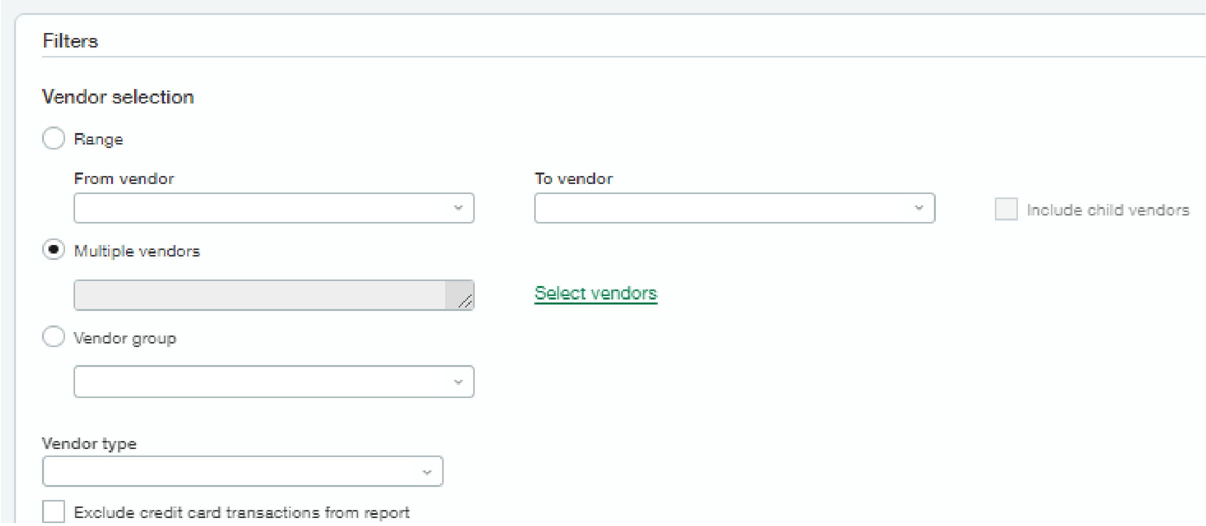
- Option to Increase Length of GL account numbers or renumber accounts!
  - If you renumber, it moves all GL history.
  - No Merge option yet
  - If you change length, you must export and reimport new account numbers
  - New Import allows easy renumbering and changing of additional fields
  - Custom Account groups do not auto change, so please review all reports carefully before and after



DEMO

Accounts Payable

- Vendor Aging report has new options for filtering data
  - Select multiple vendors or a group and Option to include children



- Prevent continuous spaces in Vendor ID, Name, Print as, or Contacts; this will help prevent duplicates

Accounts Payable

- If using AP Bill approvals – New option for users to recall the bill after submitted to make changes and resubmit. Note: This feature is not available for Purchasing

Add | Done | Import | Export

1 2 3 4 5 (1 - 30 of 122)

State	Summary title			
Submitted	Bills: September 2023 Batch	Recall	Print	
Posted	Bills: September 2023 Batch	Pay	Print	Reverse
Posted	Bills: August 2023 Batch	Pay	Print	Reverse

- AP Bill Pay will now display the Vendor's preferred Method of Payment. Note: this is display only, in order to filter on this field, add a custom filter.

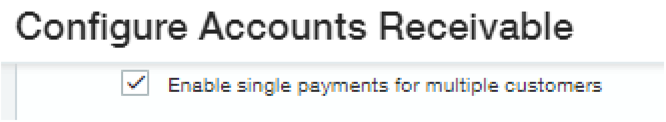
Items selected 0 | Apply credits | Clear credits | Clear payment amount

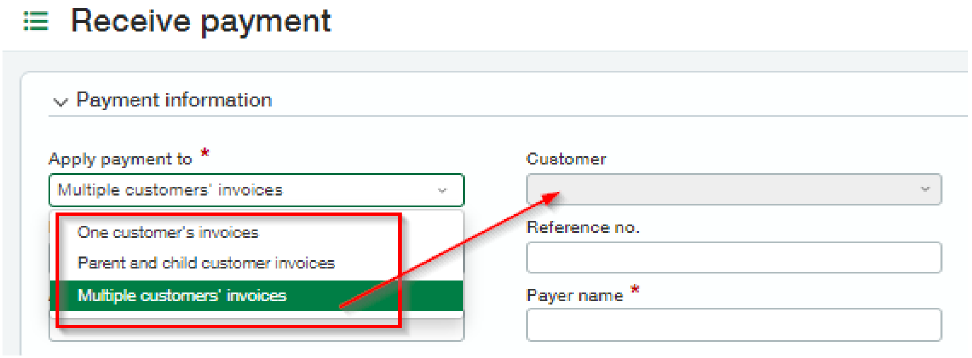
		Vendor	Bill no.	Bill date	Due date	Currency	Amount due	Payment date	Preferred payment method	Credits available
1		V0028--F15 IT Services	10035	02/15/2023	03/02/2023	USD	650.00	10/12/2023	Printed Check	0.00
2		V0029--QWERTZ Systems	37576	03/07/2023	04/06/2023	USD	1,300.00	10/12/2023	EFT	0.00
3		V0038--Oh Snap! exam gloves	9958293	04/26/2023	05/26/2023	USD	910.00	10/12/2023	Credit Card	0.00
4		V0010--Pens and Things	8086	05/23/2023	06/07/2023	USD	150.00	10/12/2023	Printed Check	0.00

DEMO

Accounts Receivable

- Customer Aging report has new options for filtering data – same changes as AP
- Prevent continuous spaces in Customer ID, Name, Print as, or Contacts; this will help prevent duplicates
- New Deposit Slip with more information
- Support for Parent-Child payments, also referred to as National Accounts. A parent customer can now pay invoices for the children. You can also receive a payment from an outside source and apply to any open AR Invoice. *AR Configuration to turn on feature



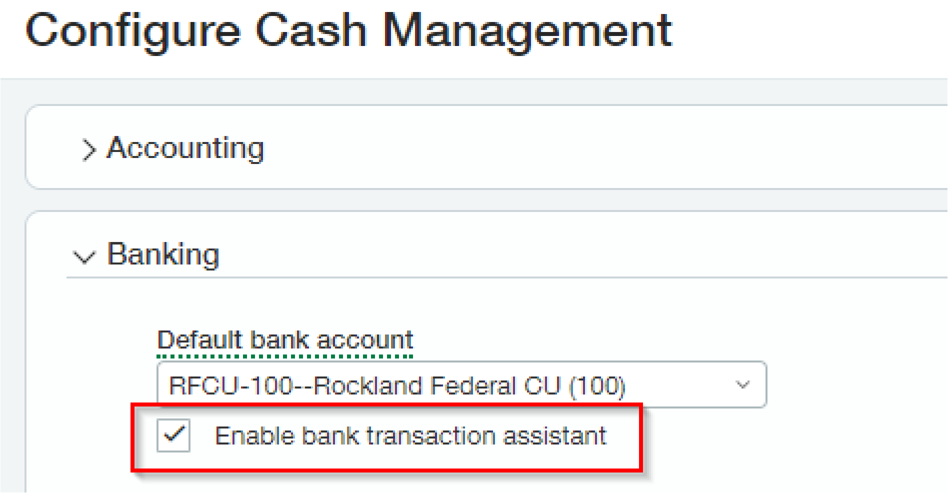


DEMO

Cash Management

Bank transaction Assistant

- Assign customers to bank transactions based on Description
- Receive multiple payments for multiple customers, all from the Bank transaction page.
- After you receive payments, the posted payments in Sage Intacct and the bank transactions automatically match for reconciliation.



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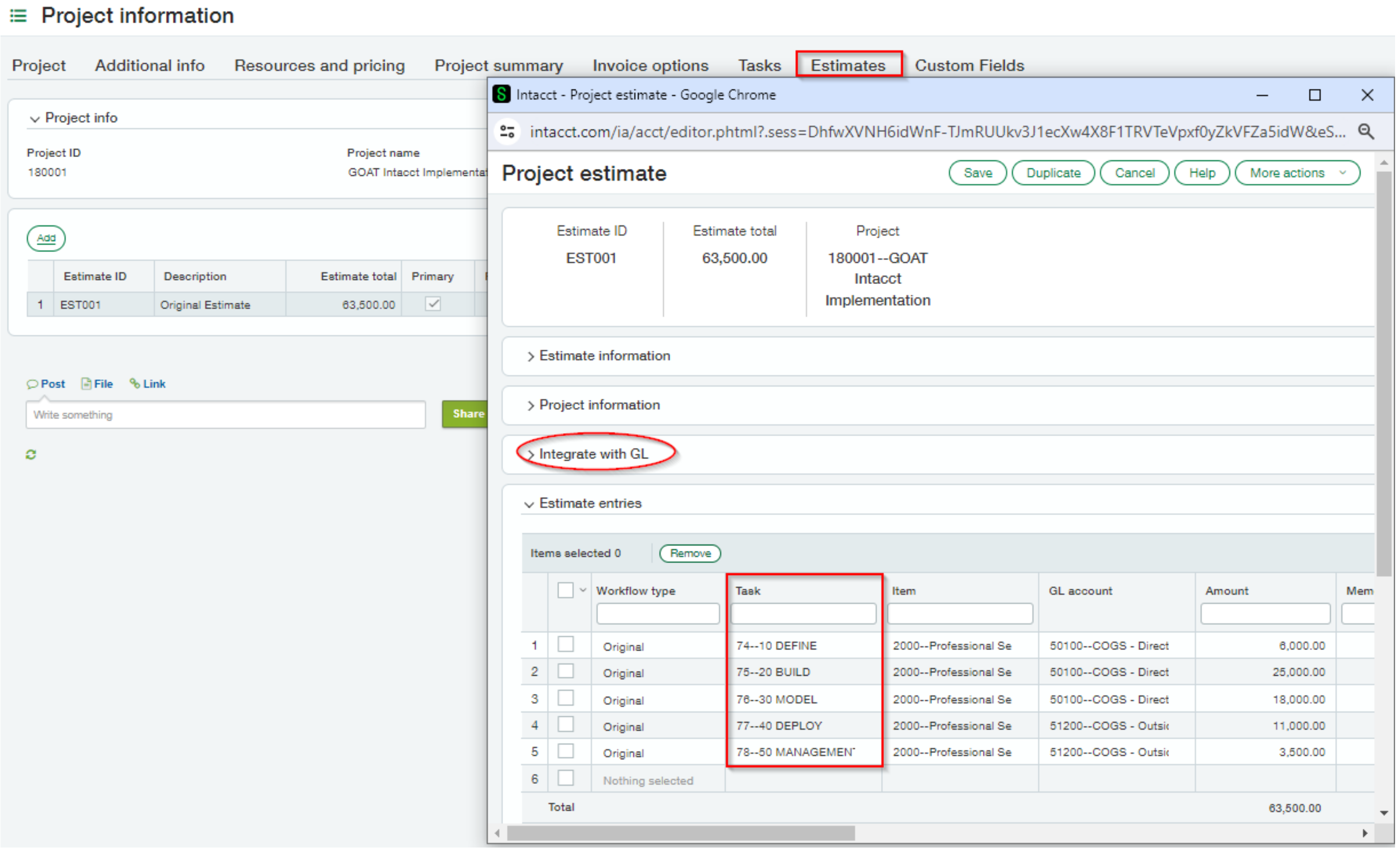
Specialty Modules

Projects/Grants Module

- Project Estimates



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Projects/Grants Module

- Project Summary – View Actual vs. Budget

Project information

Project | Additional info | Resources and pricing | Project summary | Invoice options | Tasks | Estimates | Custom Fields

Project info

Project ID	Project name	Parent project ID
180001	GOAT Intacct Implementation	--

Financial summary

Financial summary GL budget: Projects

Account group for budget: EXPENSES

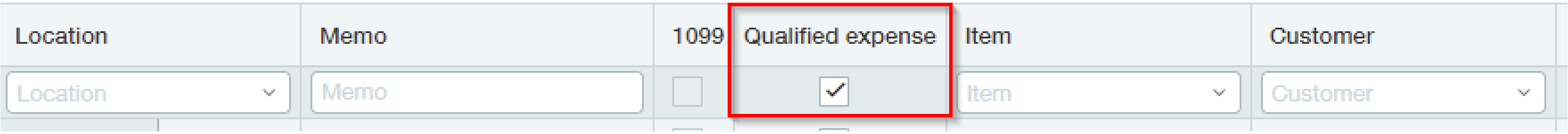
New columns can be turned on through Project Configuration

	Entity ID	Entity name	DEFERRED REVENUE	UNBILLED AR	REVENUE	EXPENSES	OPEN AR	LABOR COST	GROSS PROFIT	NET INCOME	Budget	Budget difference
1	100	KJ Software Consulting	0.00	0.00	67,289.00	18,926.50	0.00	11,644.62	67,149.00	48,362.50	63,500.00	44,573.50
	Total		0.00	0.00	67,289.00	18,926.50	0.00	11,644.62	67,149.00	48,362.50	63,500.00	44,573.50

DEMO

Non-Profit

- Option to rename "Billable" flag to "Qualified Expense". Projects > Setup > Configuration



Sage Intelligent Time (SIT)

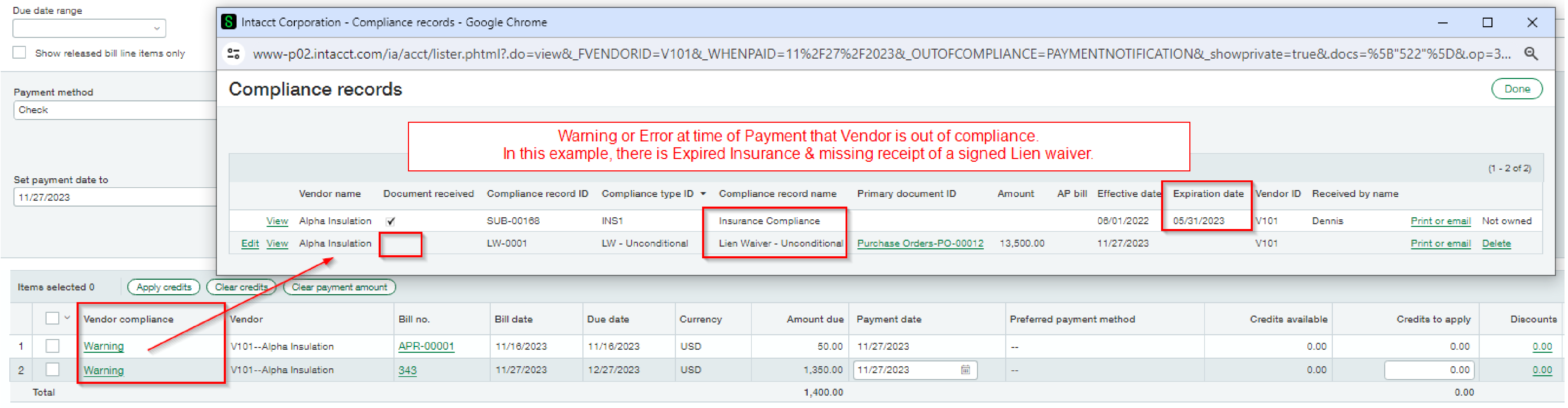
- SIT is part of the Time & Expense module
- SIT allows integration from your calendar/email such as Outlook & has a mobile app

New Features:

- Sync Draft Time sheets – Previously timesheets synced to Intacct when submitted. This allows reporting on Draft timesheets.
- Email alerts when problems syncing

Construction

- New view on Construction Contracts to see Billing details
- Support for Lien Waivers
  - Auto generated when PO is converted to a Bill or when paid
  - Error or warning at time of payment when there are vendor compliance issues



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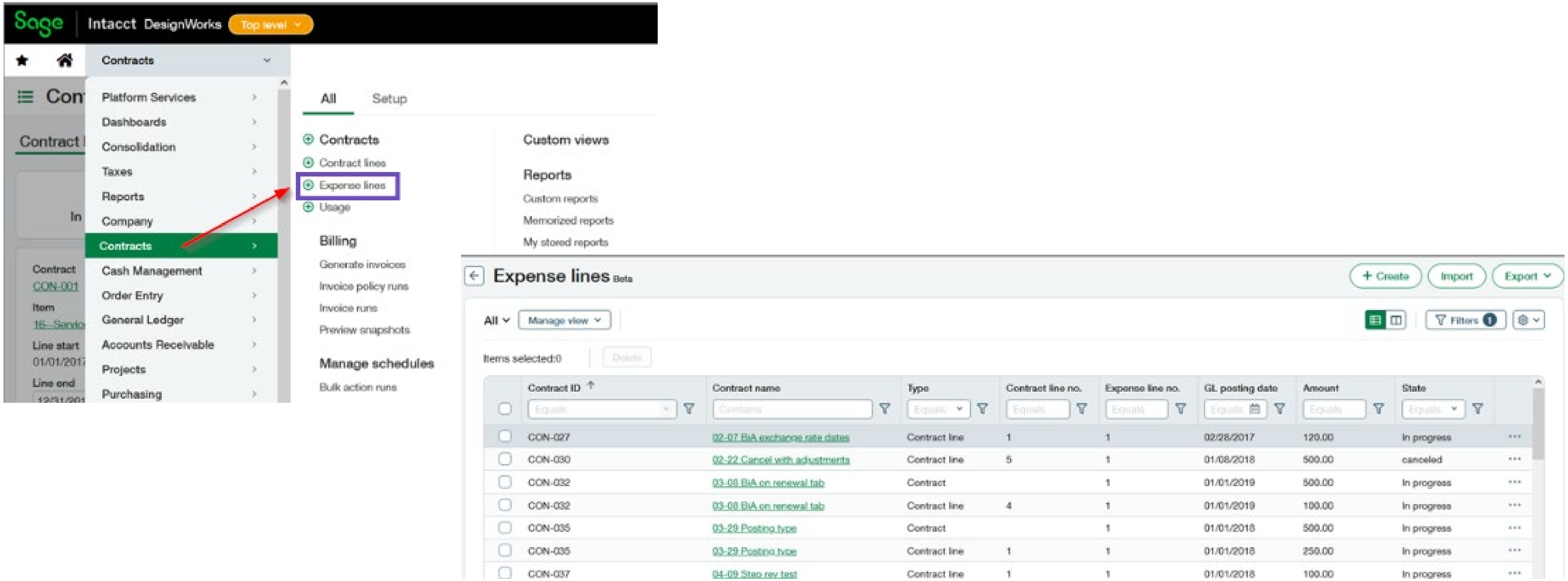
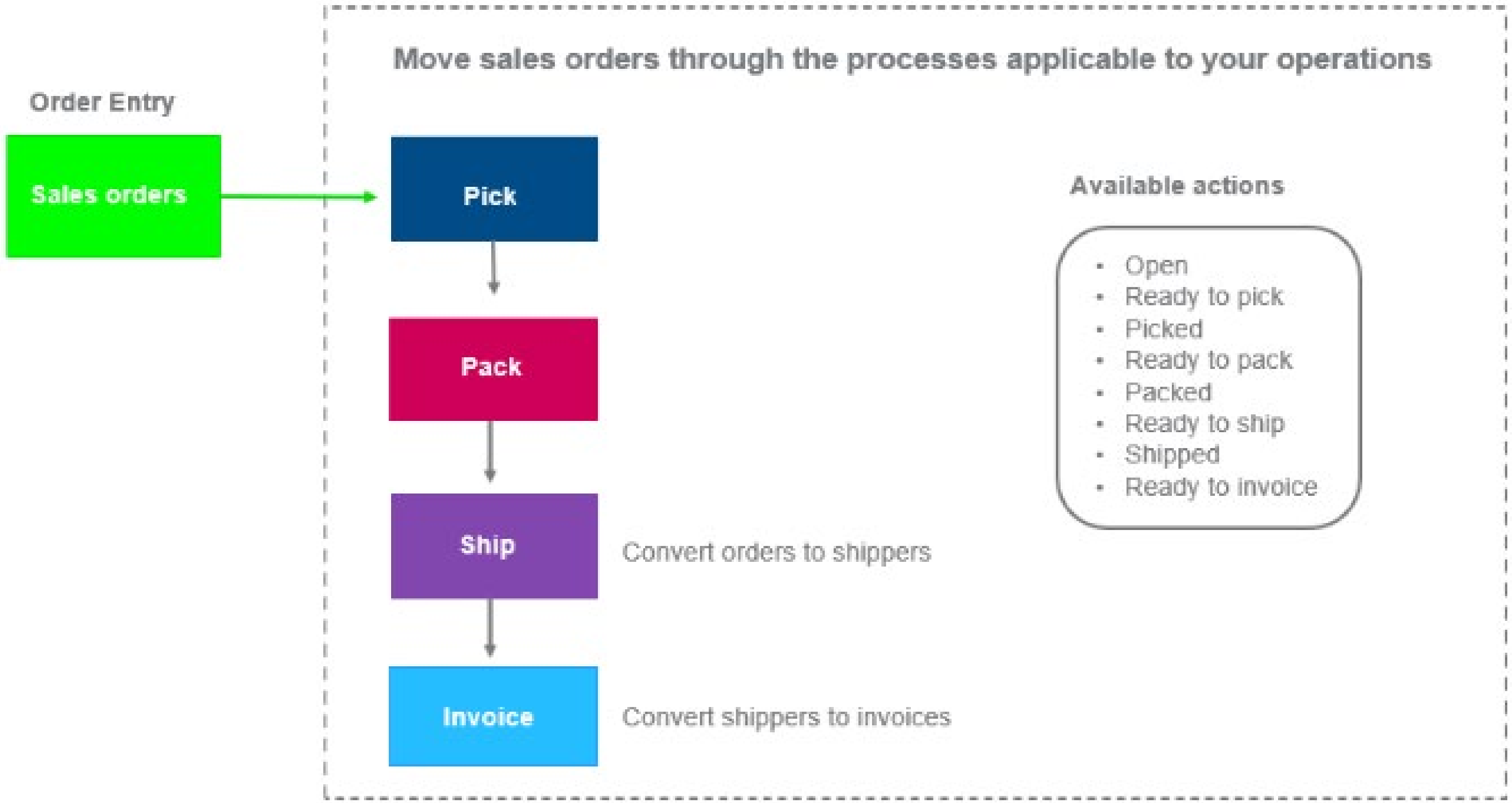
Contracts

- New menu option: Expense lines. Can Edit, Import, and Add new expenses.



Inventory Fulfillment



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Inventory Fulfillment

- Sample Workflow: Create SO > Pick > Pack > Ship > Invoice

Fulfillment

All orders | Pick | Pack | Ship | Invoice

All orders	Ready to pick	Picked	Ready to pack	Packed	Ready to ship	Shipped	Ready to invoice
5	2	1	0	0	0	0	1

Filter sets All | Manage filters

All orders

Items selected 0 | Assign to | Ready to pick | Ready to pack | •••

Document ID	Order date	Ship date	Customer	Ship to	No. of lines	Status	Warehouse	Fulfillable
SYS-Fulfillment Shipper-SOF123	11/28/2023	11/28/2023	1003--Mary McIntyre	Mary McIntyre(C1003)	2	Ready to invoice	MAIN	A All - 100%
SYS-Fulfillment Order-SOF1234	11/28/2023	12/16/2023	1012--Hanley Enterprises	Hanley Enterprises(C1012)	1	Ready to pick	MAIN	A All - 100%
SYS-Fulfillment Order-SOF1234	11/28/2023	12/16/2023	1012--Hanley Enterprises	Hanley Enterprises(C1012)	1	Picked	MAIN	A All - 100%
SYS-Fulfillment Order-SO-1128	11/28/2023	12/28/2023	1001--Plymouth Rocks	Plymouth Rocks(C1001)	3	Ready to pick	MAIN	A All - 100%
SYS-Fulfillment Order-SO1235	11/28/2023	12/28/2023	1002--Star Fleet	Star Fleet(C1002)	2	Open	MAIN	P Part - 49%

- Inventory Quantity will be updated automatically as each step in process is completed

		On Sales Order		Reserved + Ready to be picked	Picked, Packed, Ready to Ship	On hand - Reserved - Allocated
On order	On hand	On hold	Available	Reserved	Allocated	Uncommitted
0.00	49	57	-8	12	3	34

Technical

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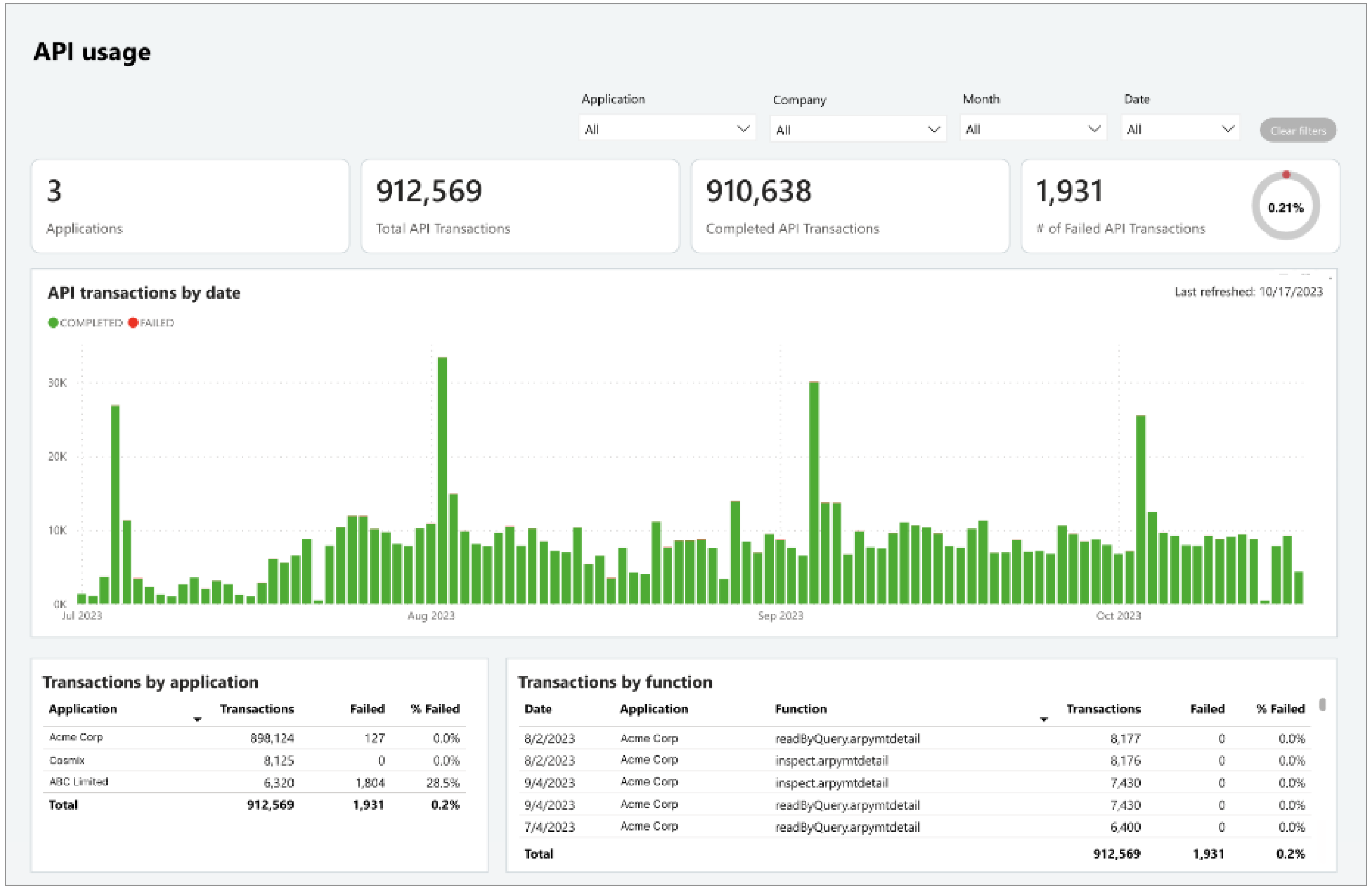
API Usage Dashboard

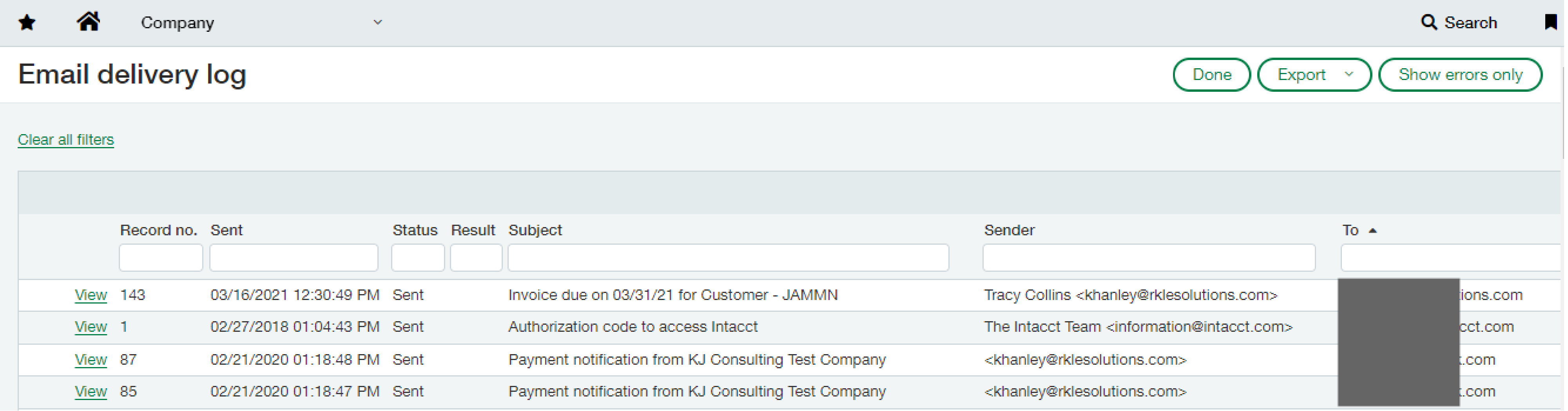
- Monitor your API usage with a new dashboard – permissions required



Enhanced email

- Support for DKIM authentication, the industry-leading standard for email security
- New email delivery log: requires permissions to Company > New email delivery log
- See Release notes and help for additional details and instructions for setting this up

- **Note:** An email deliver log exists today! ***Go to Company > Admin > Email delivery history***



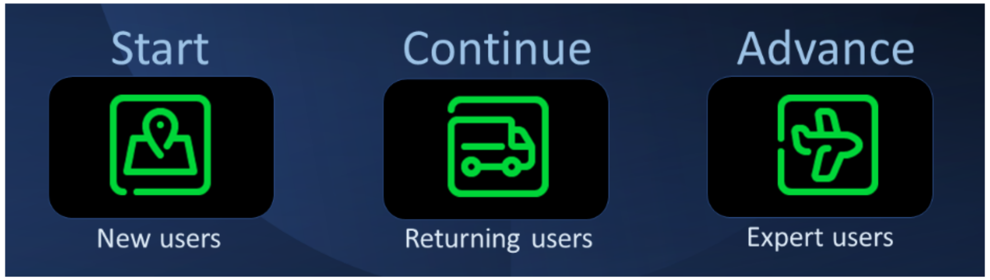
Interactive Custom Report Writer (ICRW)

- Go to Sage University for new Learning opportunities available for ICRW

ICRW learning journey

Interactive Custom Report Writer (ICRW) enables you to build reports with access to interactive data analysis in real-time. ICRW effectively combines advanced business intelligence (BI) with transactional analysis.

The ICRW learning journey provides quick access to help, training, videos, and Sage University classes for every level of user. Whether you are new to ICRW or an expert user, you are on a journey to success.



Interactive Custom Report Writer (ICRW)

1:55

Create a new report from the report library

See how to browse the library for pre-created reports that you can use as-is or adapt for your needs.

2:39

Create a new interactive custom report

Shows how to create a new ICRW report.

2:12

Add a calculation column

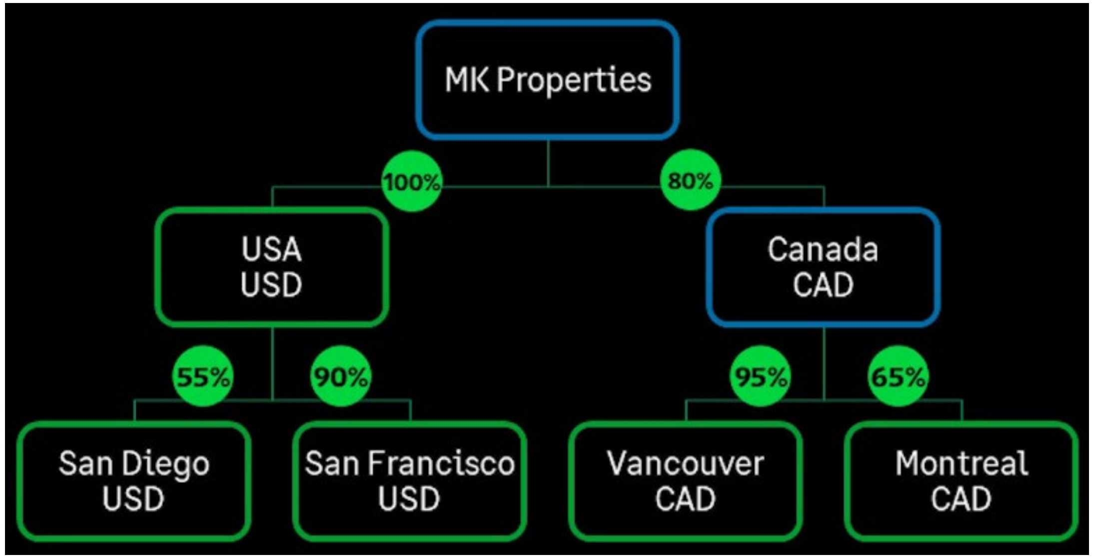
Shows how to add a calculation column to an ICRW report.

Add-on Modules

Advanced Ownership Consolidation

- Intacct now has 3 separate offerings for Consolidations:

1. Global Consolidations for Multi-currency
2. Domestic Consolidations for one base currency
3. Advanced Ownership Consolidations for partial ownerships & Multi-currency *New



- All Consolidations utilize the Entity Dimension
- Each consolidation module is available for purchase
- Advanced ownership requires Multi-currency

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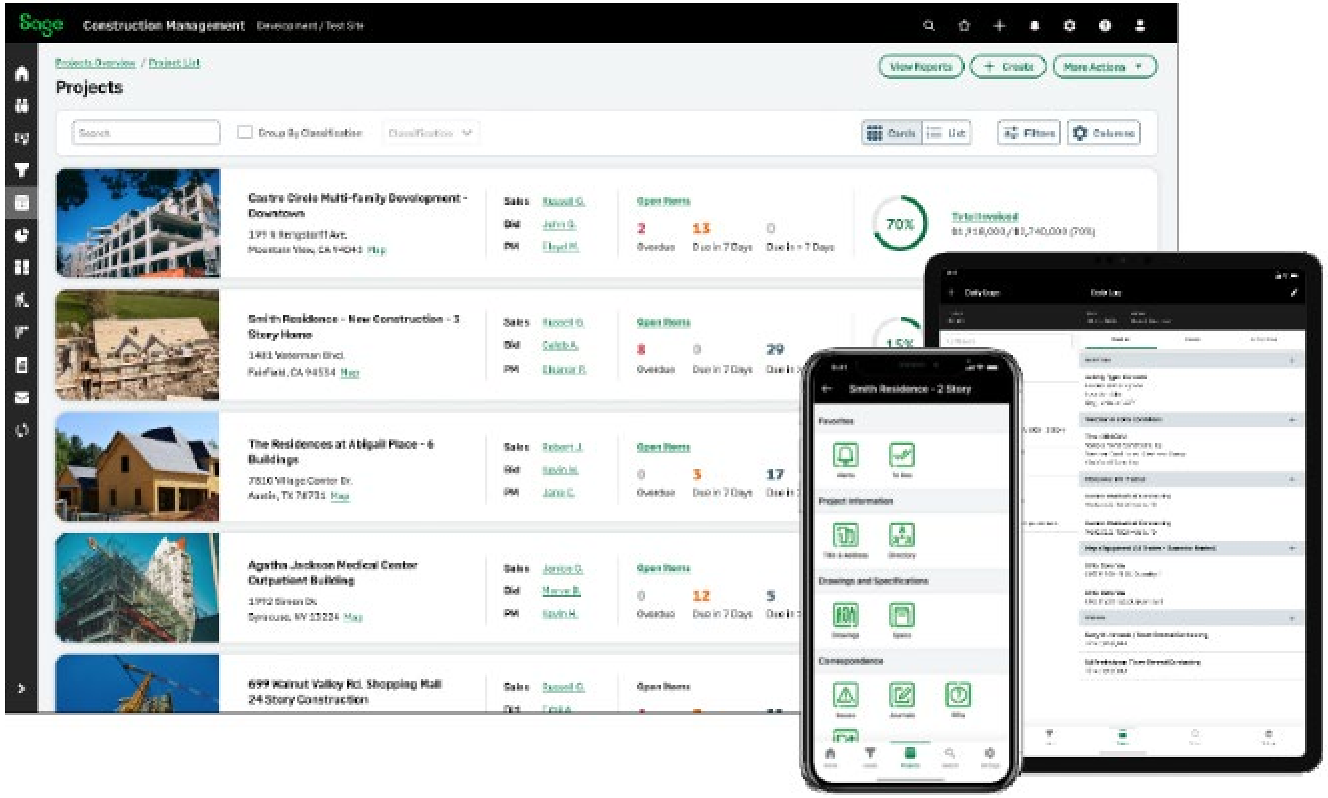
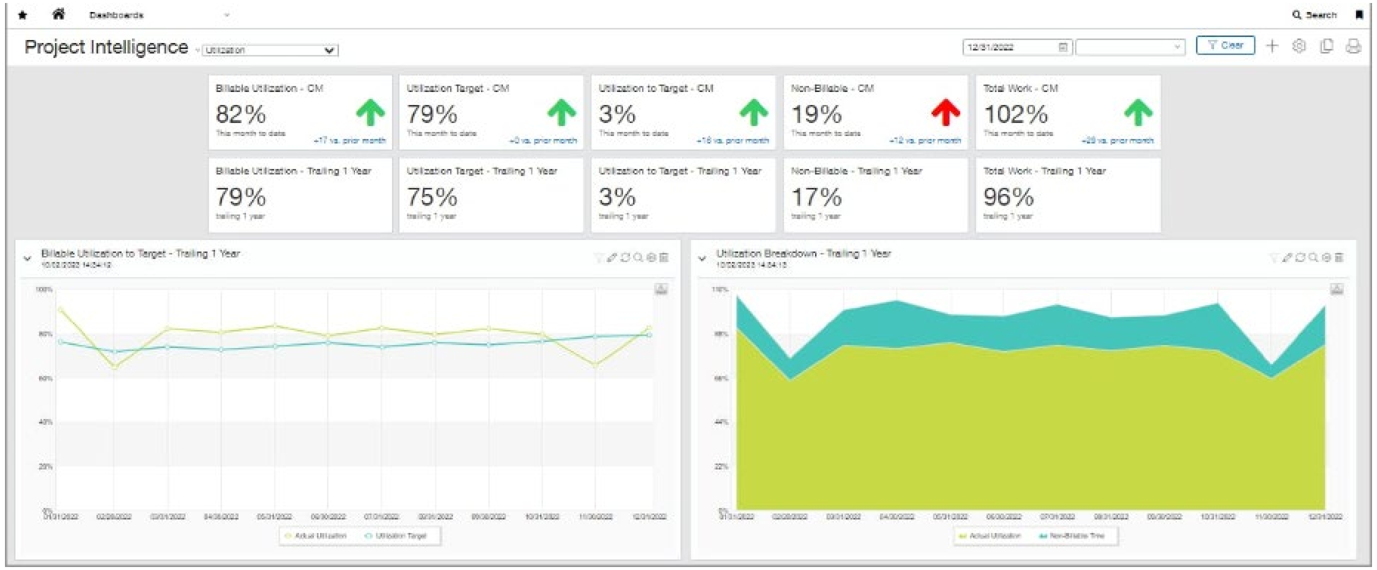
Sage Construction Management

- Project Management Application
- Mobile application available
- Integrates to Sage Intacct Construction (CRE subscription)



Sage Intacct Intelligence

- Sage Intacct Ministry Intelligence
  - Integration with your Church Management System
  - Requires subscription
- Sage Intacct Project Intelligence
  - Provides insight into employee time and performance.
  - Requires subscription



Sage Intacct Early Adopter

Early Adopter Features

- Automated Purchasing transaction matching
  - *Streamline your Purchasing workflow by letting Sage Intacct create draft transactions from incoming vendor invoices and match them to existing purchase transactions. Currently AP automation is available for AP Bills, this will extend that functionality to Purchasing module.*
- Sandbox Refreshes
  - *Ability to perform own Sandbox refreshes. This feature is not yet available for General Release.*

Do You Have Questions?