# Eliminate Friction in Your Accounts Payable Workflow





Sage AP Automation



#### **Your Host**



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#### Outline



Sage AP Automation





#### What's your biggest AP challenge?

- A. Approval process follow-up
- B. Identifying and managing errors
- C. Data entry and coding
- D. Late payments
- E. Lack of remote accessibility



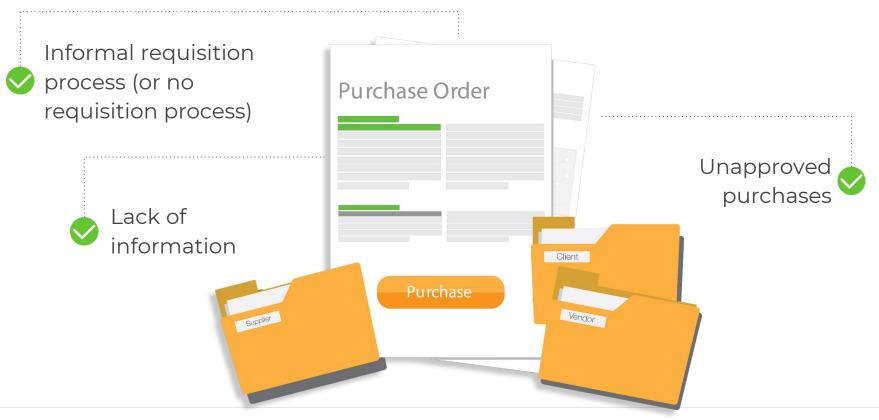


# **Purchase Orders**





### **Common challenges within procurement process**









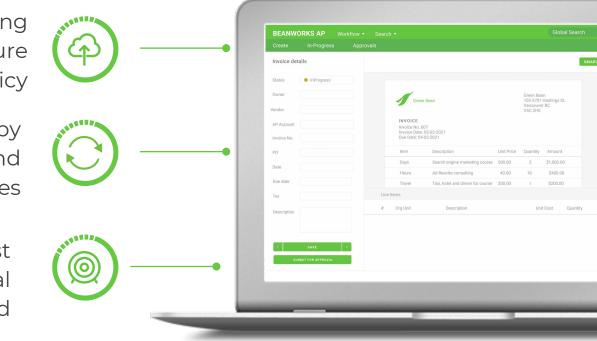
## How to fix this without using an AP software







#### AP automation solves this by



Enabling Customized purchasing and spending limits to ensure spend is within policy

Eliminating double data entry by automatically matching and adopting PO values to invoices

Providing budget and forecast previews on a central dashboard













#### Slow invoice processing due to...



## How to fix challenges in invoice processing



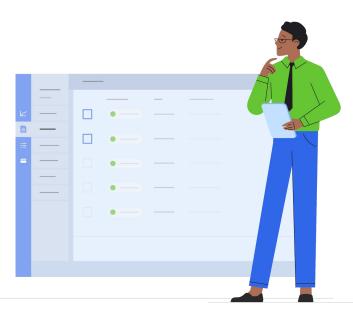
Use OCR tech to capture data

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Document mgmt.tools such as SharePoint/DocLink for approval routing



Cloud storage with tools like PaperSave for paperless processing







#### AP automation solves this by

AI-powered data capture to extract invoice details

Multi-level approvals, real-time tracking Automatically flag duplicates





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@SOLUTIONS

#### Poll question: How many invoices do you process per month?

- A. 0 75
- B. 76-150
- C. 151-300
- D. 301-500
- E. 501 +













#### Major challenges with payments







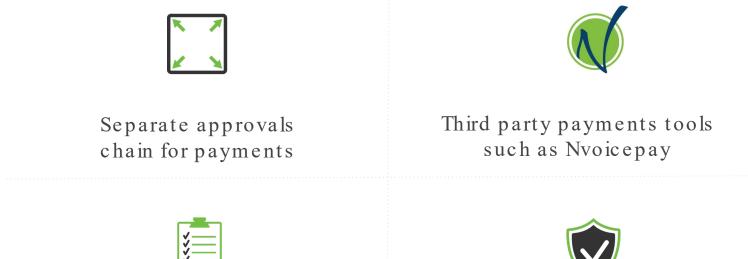
Late payments 58 days average to pay suppliers and vendors Lack of remote access 57% of businesses were unable to pay vendors from home

**Risk of fraud** phishing scams, fake invoices, vendor fraud





### How to fix this without using an AP software



Vendor bank change form

Train staff on how to identify signs of fraud



**Sage AP Automation** 



### AP automation solves this by

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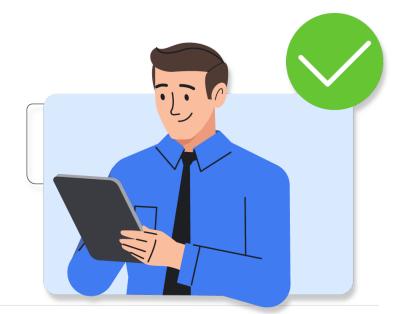
Electronic payments in vendors' preferred method: ACH/EFT, VCC, echecks



Online approvals and document access



Customized approval matrix







### What's your primary method of payment?

- A. Paper Checks
- B. ACH/EFT
- C. Wire Transfers
- D. Credit Card
- E. Other













## Flaws of traditional expensing and reimbursement

#### Manual expense management is time-consuming



**45%** of CFOs say minimizing administrative burden in expense processing is **#1** priority

#### Risk of expense abuse

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**62%** of businesses encountered out-of-policy expenses last year

#### Scope of errors



# **1 in 5** expense reports is filed incorrectly





## How to fix this



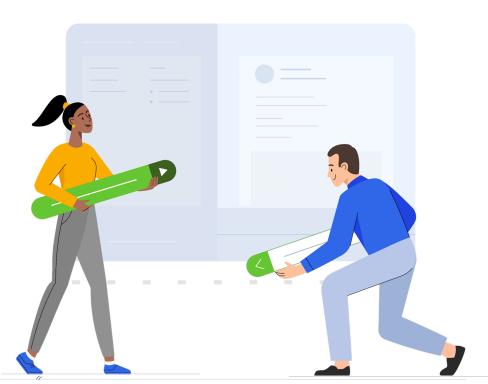
Install an online document management system



Document an expense policy or design an expense-based questionnaire



Digitize receipts immediately after receiving them







#### AP automation solves this by

Enabling expense report submissions through web or mobile
app and electronic processing of reimbursements

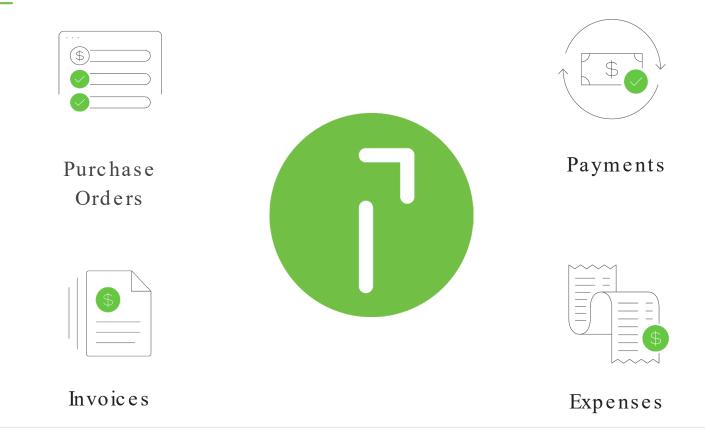
Flagging expenses that exceed limits



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#### 360-degree AP approach to 100% visibility







# **Product Demo**





# Q&A

#### Email ap.sales@quadient.com

#### Visit quadient.com/ap - automation





