

E-book

# Built on experience: The Sage for Construction story

Sage for Construction—the only true cloud construction software built on the bedrock of over 50 years' experience.

Sage



# A solid foundation to build on

With vast experience in the construction industry, we understand the financial complexities that many businesses face today. We are determined to support our customers in tackling these challenges and help them strive for growth using our leading construction technology.

As the only true cloud construction software built on the bedrock of over 50 years' experience, Sage is the most trusted provider for all your preconstruction, finance, and operational needs, so you can work more efficiently and grow your business.

Coupled with our trusted partner network—the largest and most experienced in the construction industry—you can feel confident you're choosing a software solution that delivers flexibility, visibility, and the support you need to thrive.

The **#1 provider** of construction finance software and the only accounting software preferred by the AICPA.

Today, **tens of thousands** of construction and real estate companies trust and rely on Sage.

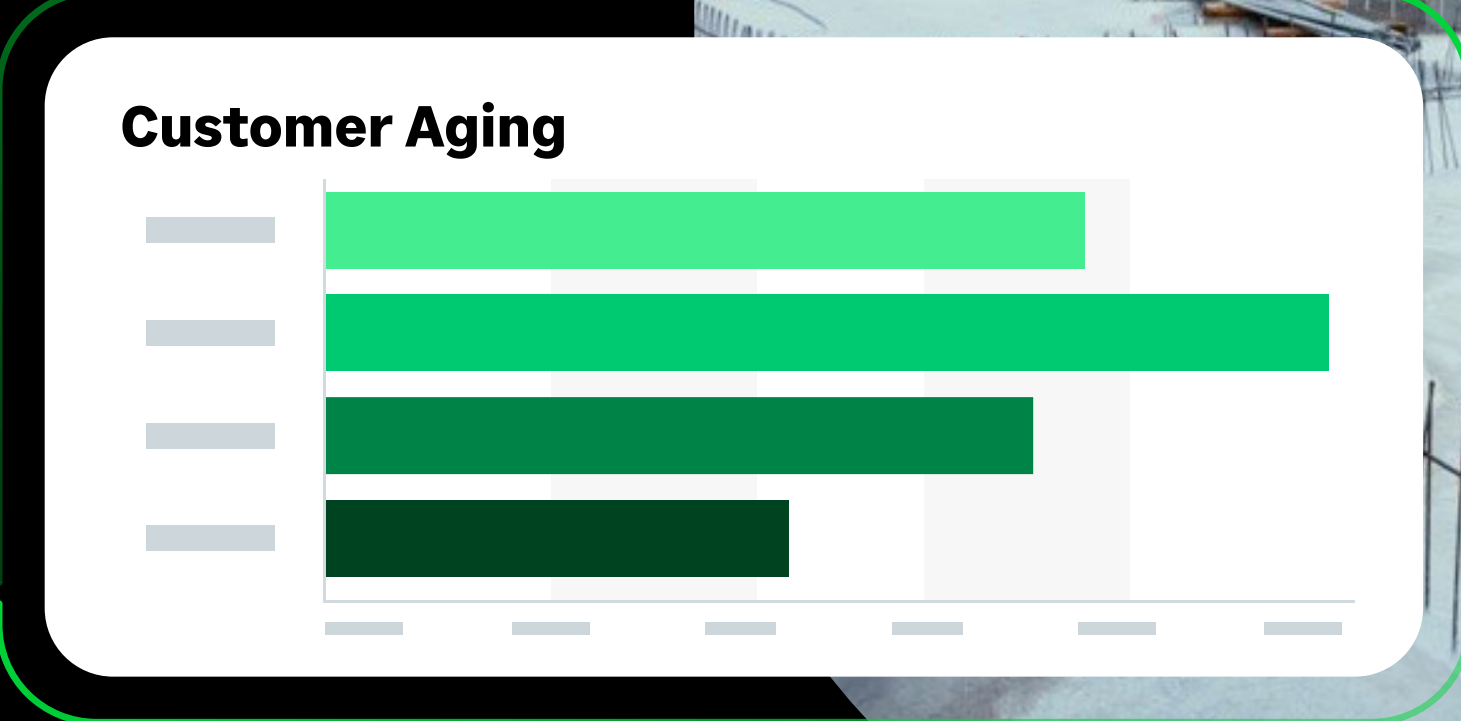
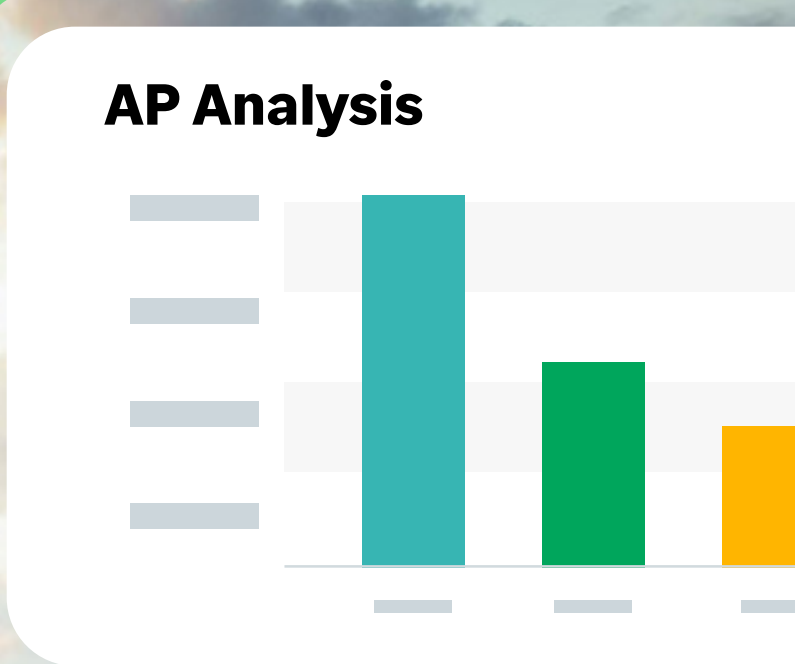
Trust and innovation for **over 50 years.**



# Fueled by innovation

Sage has over half a century of experience as a pioneer in construction software. With construction-specific solutions born in the cloud, we continue to build on this for all areas of the industry. Our future roadmap is packed with cutting-edge technology such as AI and machine learning to help construction leaders maximize impact and growth.

**But where did it all start?**



# 1971

## A powerful foundation for construction growth

**In 1971, John Gorman and Hap Clarke began leveraging new technology to solve the unique accounting needs of construction companies. Together, they founded Timberline.**

From the beginning, Timberline laid the foundation that would become the benchmark for digitally tracking and managing the uniquely complex financial processes faced by construction firms every day. Customers soon realized the benefits of the software.

# 1981

## Building a partner network

**To meet the demand, Timberline began building what's become the largest and most trusted partner network in the industry.**

Starting with United Solutions in 1981, and followed by powerhouses such as Accordant, ETHOSystems, Alliance, Sockeye, and more, Timberline grew its network with partners who deliver software and services with industry experience that is unrivaled.

As technology evolved, Timberline stayed at the cutting-edge. The company launched the first construction financial management system built on Windows, and they continued to innovate as new possibilities emerged.

# 2003

## Opening the doors to investment

**Recognizing innovation, Sage acquired Timberline in 2003, bringing a massive investment for customers, products, and partners.**

With this partnership, the solution portfolio expanded rapidly, with the launch of new products such as Master Builder, MyAssistant, Service Operations, Paperless Construction, Real Estate, and Estimating, cementing Sage as your go-to for construction technology that helps your business grow.

# 2020

## Combining industry-leading software

**2020 marked a milestone year for cloud innovation, with the launch of Sage Intacct Construction.**

Bringing together the most trusted names in the accounting and construction software industries—Sage Intacct and Sage Timberline—Sage Intacct Construction was designed to meet the unique needs of construction companies. This unrivaled solution delivers customizable reporting features, multi-entity consolidation, a dimensional general ledger, comprehensive job costing, easy-to-use dashboards, and much more—all in real-time from any location.

As the first and only AICPA-preferred accounting solution, it's no surprise that the industry considers Sage as the #1 provider of construction finance software.

# 2022

## Filling the void for property managers

**2022 welcomed Sage Intacct Real Estate—delivering a modern and flexible approach to property management and financials.**

A new module to fill the void of accounting solutions in property management, Sage Intacct Real Estate delivers a robust, modern solution for property managers to support multiple tenants in one space, or multiple spaces for one tenant.

Sage Intacct Real Estate also allows for full lease abstract tracking and provides automatic reminders of important dates, including renewal options, lease expirations, and more.

## Integrating field operations with Sage Intacct Construction

**In 2022, Sage paired mobile construction management with the proven cloud-native accounting platform, helping construction businesses streamline their service operations.**

Sage Field Operations combines the convenience and efficiency of mobile construction management with the power of the leading cloud-native accounting solution. It supports service-based contractors so they can deliver excellent customer service, improve client retention, and win new business.

# 2023

## Powerful preconstruction and project management solutions

**With the launch of Sage Construction Management in 2023, Sage added cloud preconstruction and project management capabilities to its industry-leading construction portfolio.**

Built for collaboration and mobility, Sage Construction Management empowers field, office, and external teams to share real-time project information, make quick, informed decisions, and support their needs as they grow.

# 2024

## Automation solutions, every step of the way

**In 2024, Sage launched products and new features that automate manual, repetitive tasks to help businesses save time and improve accuracy.**

This included the launch of Sage Intacct Paperless, a cloud-based solution that automates paper-heavy manual tasks and delivers an easy way to store, retrieve, and route Accounts Payable documents. Sage Intacct Construction also launched an automated work in progress (WIP) feature. By automating overbilling and underbilling transactions, customers gain superior financial control, enhance cash flow management, and ensure compliance.

## Further streamlining the estimating process

**In summer 2024, Sage Estimating set up cloud-enabled collaboration and advanced bid analysis capabilities, bringing even more efficiencies to the estimating process.**

The introduction of the new Sage BidMatrix native-cloud platform enables estimating teams to level bids, collaborate, and gain further insights. The solution helps estimators effectively manage the subcontractor selection process, making it easier to compare subcontractor bids, evaluate project risks, and optimize bid strategies for greater success.

## Tailored solutions, built for you

**Sage reached a significant milestone by launching tailored offerings that meet the distinct needs of specific business types within the diverse construction market.**

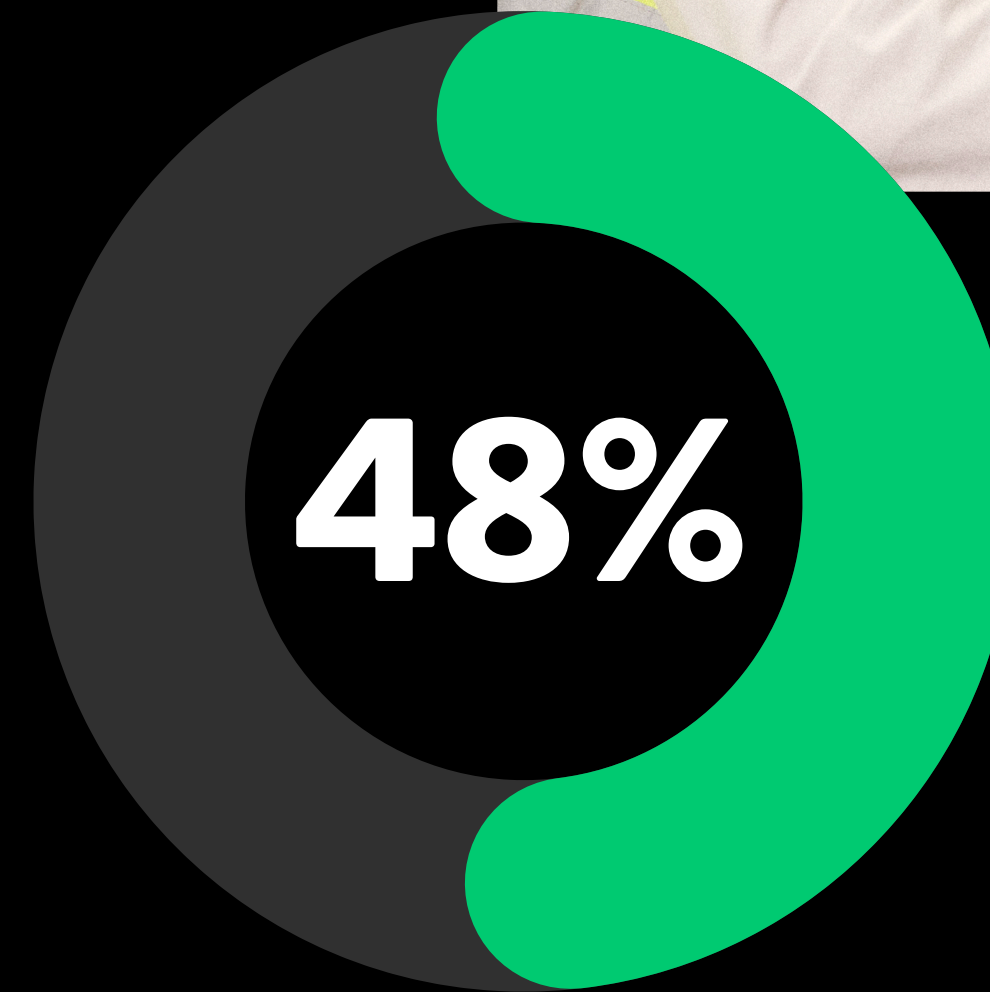
Sage offers solutions for specialty contractors, real estate developers, general contractors, and home builders, all with Sage Intacct Construction—our native-cloud finance product—at their core. For smaller companies within any of those sectors, Sage has a Construction Essentials package, which is designed specifically for growing companies and offered at an attainable price point.

# Trusted by the industry

With such a storied history and winning accolades year-on-year, Sage is today recognized as the leader in offering robust solutions that fit the unique demands of the construction industry.

As technology plays an increasingly vital role in streamlining systems and equipping teams to perform at their best, it's more important than ever for construction firms to utilize the best platforms available to them.

Built on 50 years of industry expertise, Sage offers a comprehensive portfolio of solutions designed to meet your needs. It contains all the tools you need for next-level success, with preconstruction, operations, and finance software.



of the ENR Top 400 Contractors use Sage



of the BD+C Giants Top 115 Contractor Firms use Sage

**#1 provider** of accounting and estimating solutions



**4.3 out of 5** on G2



**4.3 out of 5** on Trustpilot



**8.7 out of 10** on TrustRadius





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