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Sage Enterprise Intelligence

Reporting that Drives Results: Leveraging SEI for Data-Driven Business Decisions

Presented by Nectari Software

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Presenters



Olivia Brown
Director of Business Dev.



Jasdeep Bhogal
Pre-Sales Engineer

Agenda

- BI Trends & Challenges
- SEI Background
- Solution Overview
- Demo
- Top 5 Reasons to “Upgrade Your Reporting”
- Q&A

BI Market Trends



**Limitations of
ERP software
alone**

**Risk
management
and changing
customer
demands**

**A need for
greater agility**

Are you facing these challenges?

- Inability to access real-time data in a self-sufficient way
- Reliance on IT for simple changes to reports
- Data from different sources cannot be easily accessed and consolidated for enterprise-wide insight
- Slow performance of current reporting tools due to large data volumes
- Manual processes lead to critical errors and missed opportunities
- Difficult to consolidate multiple entities/databases
- Require multiple tools for different types of reports

Finding the right BI solution

A good Business Intelligence solution should deliver insight from across the organization, in real-time, presented in such a way as to help you:

- Concentrate on profitable business areas. Ensure adequate cash reserves.
- Clearly understand your market, customers, and buying habits.
- Price products or services correctly. Forecast cash flow.
- Actively respond to competition, technology or other changes in the market.
- Avoid over-generalization.
- Reduce over-dependence on a single customer. Control and optimize growth.
- Improve management.

Our Mission

Empower users to get the answers their business needs.

Global Presence



60+ countries
2,900+ customers
300 + partners

| | | |
|--------------|-------------------|------------------|
| Sage Intacct | Sage 100 | Sage 300 |
| Sage 500 | Sage X3 | Sage CRM |
| Sage 1000 | Sage XRT | Sage200Evolution |
| Sage 200UK | Sage XRT Advanced | |
| Sage 200C | Acumatica | |

Sage OEM solution since 2013
Available for **12** Sage product lines
Top performing ISV solution

Sage Enterprise Intelligence

Sage Enterprise Intelligence (SEI) is a fully integrated business intelligence and data management solution that helps organizations make informed decisions based on enterprise-wide data. It empowers all users with simple, yet powerful interfaces to access and analyze data in a self-sufficient manner.



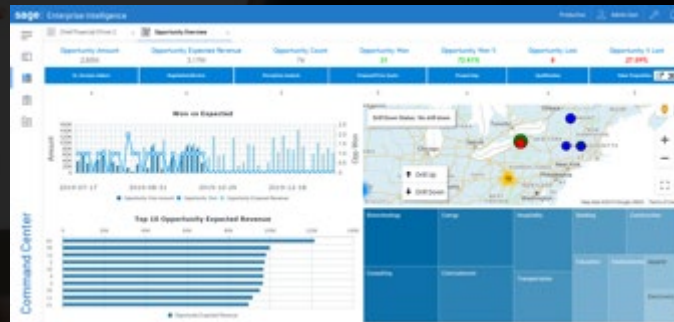
Achieve Quick ROI

- Reduces time spent on manual reporting
- Quick to implement and learn
- Quick to deploy with Cloud hosting
- Ready to use pre-built templates
- Optimize performance using OLAP technology

Finance



CRM



Sales



Sage Enterprise Intelligence Key Differentiators

- ✓ One solution for all reporting needs
- ✓ Comprehensive, all-in-one BI & Data Management solution
- ✓ Simple to learn, deploy and use, leading to higher user adoption
- ✓ Integration with Sage business solutions
- ✓ Prebuilt analytics, reports, universal data models, dashboards
- ✓ Centralizes data from multiple sources
- ✓ Multi-company, multi- database consolidations
- ✓ The Excel Add-in – a “crowd favorite”
- ✓ Fully Web and Cloud enabled
- ✓ Scalable and “future proof”
- ✓ Low cost of ownership, fast ROI



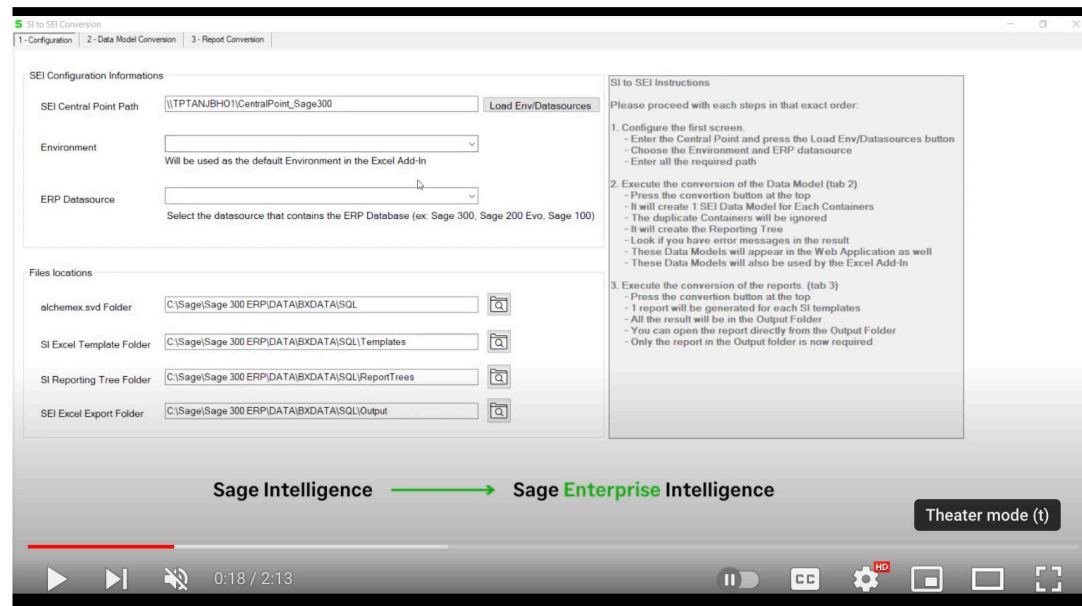
Demo

Top 5 Reasons to Move to “Upgrade” Your Reporting with SEI

1. Enterprise-wide reporting
2. Manage more data, better
3. Enhanced User Experience
4. Flexibility
5. Scalable & "future proof"

Seamlessly Convert Sage Intelligence Reports for Sage 100

Move your Sage Intelligence reports to SEI in no time and keep the same reporting format with our user-friendly conversion tool.



Conversion Tool How-To: Sage Intelligence (SI) to Sage Enterprise Intelligence (SEI)



Nectari Software
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<https://www.youtube.com/watch?v=aXh9flodt10&t=1s>

Using Nectari, Hensall's accountants save valuable time every month, and their check run process takes only two to three hours instead of, previously, an entire day. They can now produce financial reports quickly and efficiently, and their Accounts Receivable department can manage a much larger workload as the business continues to grow.

CUSTOMER SUCCESS STORY

NECTARI'S REVOLUTIONARY IMPACT ON HENSALL CO-OP

SAGE INTACCT & NECTARI CUSTOMER

SEI Resources

Online Help

<http://onlinehelp.sageenterpriseintelligence.com/>

Website

<http://www.nectari.com/>

Youtube

<https://www.youtube.com/channel/UCBAxIUIBHytQSZnpUGgZVQ/videos>



Q&A